



OFFICE OF INDUSTRIAL CONSULTANCY AND SPONSORED RESEARCH  
INDIAN INSTITUTE OF TECHNOLOGY MADRAS  
CHENNAI – 600 036

Advertisement No.: ICSR/PR/Advt.163/2023 Dated: 12/09/2023.

Applications are invited for the Contractual post of **Manager- Donor Stewardship Team (Corporate Relations)** in the Office of Alumni and Corporate Relations.

**Co-ordinator: Prof. Mahesh V Panchagnula - Dean, Office of Alumni and Corporate Relations.**

**Duration:** Initially for one year, later extendable based on performance.

**Number of Vacancies:** 02

S.No	Post	Qualification and Experience	Pay
1	<b>Manager-DST (Corporate Relations)</b>	<p><b>Educational Qualification:</b></p> <p>A master's degree in education, Business Management, Human Resource Management, Business Administration, Communication, Social Science, Business, Marketing, or related fields. A bachelor's degree in engineering/Sciences may be an advantage.</p> <p><b>Experience:</b></p> <p>Experience of at least 5 years is required. Experience in managing Corporate Relations &amp; experience in handling <b>Corporate Social Responsibility</b> in organizations/ Development Sector or experience in a similar educational environment is highly desirable.</p>	<p><b>Rs. 45,000/- pm to</b></p> <p><b>Rs. 80,000/- pm</b></p> <p><b>Competitive salary commensurate with experience.</b></p>

**Job Description:**

The office of Alumni & Corporate Relations (ACR) at IIT Madras is involved in raising funds from the corporate sector towards **Corporate Social Responsibility (CSR)**. These funds would be deployed for various socially relevant Causes such as students' scholarships, research having social impact, and such other projects undertaken by the faculty and Centers of Excellence inside IIT Madras. There is a requirement to provide regular feedback to corporate donors on the progress of the projects sponsored by them. The feedback could be in the form of reports, interactions with Principal Investigators (PIs) of the projects, visits to campus, etc.

The feedback to donors is carried out by a **Donor Stewardship Team (DST)**. The office of ACR accords great importance to the DST since it reflects the ethos of the office and is crucial to effective corporate engagement and sustained fundraising.

The **Manager - DST Corporate Relations** would be a part of the DST and is expected to: -

- Work closely with the CSR Fundraising Team to understand the nature of the projects, agreements, the mandatory requirements and clauses under the contract.
- Maintain a healthy, proactive, productive, relationship with the corporate donors throughout the period of engagement.
- Interact with the various faculty departments, in IIT Madras to monitor the progress of the CSR project and ensure smooth progress.
- Serve as a liaison between the corporate donors and IIT Madras, coordinate and conduct visits of corporates to IITM, meetings with stakeholders, resolve challenges if any.
- Provide periodic Reports on fund utilization, project progress, and other status as required by the Corporates and their auditors.
- Be up-to-date and well informed about the various rules, regulations, notifications from various government ministries, especially those of the Ministry of Corporate Affairs that are relevant to CSR.
- To monitor, track and generate reports from the Customer Relationship Management platform & database '*Salesforce*'.
- Assist in the conduct of CSR-themed networking events like seminars, conferences, or workshops for IITM Faculty, potential donors, and existing donors.
- Carry out any other duties related to CSR, assigned from time to time.

**Important Requirements:**

- Preference for candidates who have worked in hospitality relations, customer relations, Donor & Corporate relation roles in the development sector.
- Candidate must possess **excellent English language communication skills, both written and verbal.**
- Knowledge and work experience on '*CANVA*' **highly desirable.**
- Strong time management, analytical and organization skills, a keen eye for detail and the ability to prioritize and manage multiple tasks simultaneously.
- The candidate should also have **strong interpersonal relationship skills.**
- **The candidate should be able to work with little or no supervision.**
- **Polite demeanor** and ability to handle donor and corporate relations with ease.
- Delivery of reports on time.

- Persistent follow-up for the completion of work.
- Holds responsibility and takes ownership on assigned tasks.
- Working with **team spirit and cohesiveness**.
- Able to travel occasionally.
- If selected, must be able to join us **within 15-30 days** from the day of receiving the Offer letter.
- Knowledge of additional languages is a plus.
- The candidate should be **medically fit** and provide a certificate to this effect from a registered medical doctor.

**The last date for submission of online application is 02.10.2023.**

**General Instructions to the candidates**

- 1) All the positions are on purely contract basis.
- 2) The completion of the period of contract will not confer any right for further extension, regularization, permanency at the Institute.
- 3) Candidates should apply online only in the website <https://icandsr.iitm.ac.in/recruitment/> - **(Please check the advertisement number Advt. 163/2023 displayed and submit the application for the relevant position).**
- 4) Separate application has to be filled for each post.
- 5) The system will accept single application only with the registered login ID (email) for an advertisement, hence the candidate is requested to select the multiple positions (In case, the candidate wishes to apply for more than one position) before the submission of application.
- 6) The application cannot be edited, reverted once it is submitted.
- 7) Candidates should not attempt to apply twice for the same post. If multiple applications are received from a candidate for the same post, the candidature will liable to be rejected.
- 8) Candidates should follow the prescribed procedure for submission of online application.
- 9) Candidates are advised to fill their correct and active e-mail addresses in the online application as all correspondence will be made by the Institute through e-mail only.
- 10) The candidates applying for any post should ensure that they fulfil all the eligibility conditions for the post. Their admission to any stage of the selection process will be purely provisional subject to confirmation that they satisfy the prescribed eligibility conditions. Mere issue of registration certificate / call letter to the candidate will not imply that the candidature has been found eligible.

- 11) After successful online submission of application, a print out of the application form must be obtained and submitted when called for test. It will be required at the time of document verification/test/interview. Hard copy of the application is NOT to be sent to the Institute.
- 12) Candidates must be citizens of India. Persons who have migrated from Pakistan with the intention of permanently settling in India or subjects of Nepal are also eligible, but in their case a certificate of eligibility from the Government of India will be necessary for appointment. Such candidates should apply to the Government of India in the Ministry of Home Affairs for necessary certificate and furnish satisfactory proof of having so applied.
- 13) The prescribed qualifications are minimum and unless specified, they are required for consideration for the post, even if higher qualification has been acquired and the mere fact that a candidate possesses the same will not entitle them for being called for interview.
- 14) Relevant experience gained after the minimum qualifying degree will only be taken into consideration. Minimum requirements of qualifications and/or experience can be relaxed in respect of exceptionally outstanding candidates.
- 15) The experience required is relaxable at the discretion of the Institute in the case of candidates belonging to the Scheduled Caste / Scheduled Tribe, if at any stage of selection, the competent authority is of the opinion that sufficient number of candidates from these communities possessing the requisite experience are not likely to be available to fill up the vacancy reserved for them.
- 16) The Institute reserves the right to restrict the number of candidates for written / skill test / interview to a reasonable limit on the basis of qualifications, level and relevance of experience higher than the minimum prescribed in the advertisement and other academic achievements. The Institute also reserves the right of rejecting any or all the applications without assigning any reasons, therefore.
- 17) Calling a candidate for test/interview merely indicates that it is felt that the candidate with others may be suitable for the post and conveys no assurance whatsoever that they will be recommended or selected or their conditions specified in the application will be accepted.
- 18) Candidates will be short-listed for Test/Interview on the basis of the information provided by them in their online applications. They must ensure that such information is true. If at any subsequent stage or at the time of Test/Interview any information given by them or any claim made by them in their online applications is found to be false, their candidature will be liable to be rejected.
- 19) The Institute shall verify the antecedents or documents submitted by a candidate at any time at the time of appointment or during the tenure of the service. In case, it is detected that the documents submitted by the candidates are fake or the candidate has clandestine antecedents/background and has suppressed the said information, then their services shall be liable to be terminated.
- 20) In case of any inadvertent mistake in the process of selection which may be detected at any stage even after the issue of appointment letter, the Institute reserves the right to modify/ withdraw/ cancel any communication made to the candidates.

- 21) Applicants who are working in **any one of the Project at IIT Madras**, must apply through proper channel otherwise they will be required to produce No-Objection Certificate at the time of document verification/Test/Interview. Candidates without NOC will not be permitted to appear for Test/Interview.
- 22) Candidates may send testimonials from persons intimately acquainted with their work and character. If the applicant is in employment, the candidate should submit testimonials from the most recent employer or immediate superior as a referee.
- 23) The Institute has a right to decide the mode of screening and testing the applicant for short listing and selection.
- 24) The Institute solely reserves the right not to fill any advertised position without assigning any reason
- 25) Only shortlisted applicants will be contacted.
- 26) No correspondence whatsoever will be entertained from candidates regarding conduct and result of test/interview and reasons for not being called for interview. Canvassing in any form will be a disqualification.
- 27) The crucial date for determining the eligibility criteria for all candidates in every respect shall be the prescribed closing date for submission of online application.
- 28) The Institute strives to have a workforce which reflects gender balance and women candidates are encouraged to apply.
- 29) Any corrigendum/clarifications on this advertisement, if necessary, shall be uploaded on website and no separate communication will be sent for this purpose.
- 30) If there is any issue to submit the application please send E-mail to : [recruitment@iitm.ac.in](mailto:recruitment@iitm.ac.in) / [icsrrecruitment@iitm.ac.in](mailto:icsrrecruitment@iitm.ac.in) **Contact: 044- 2257 9796** on all working days from **9.00 AM to 05.30 PM (Monday to Friday – except National Holidays)**. (Please note, only technical issues will be accepted – No interim correspondence with reference to the selection process will be considered).
- 31) **Instructions to apply online:-**Eligible applicants would require to register and apply online through <https://icandsr.iitm.ac.in/recruitment/> and submit the application.

**Sd/-**

Senior Manager –HR  
Centre for IC&SR  
IIT Madras